

EAGLE RECRUITING PRESENTATION

STARTING AND OPERATING YOUR ONLINE RECRUITING BUSINESS IN 24 HOURS

WITHOUT

The Normal Requirements

Of

Business License
***Website**
***Telephone**

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EIGHT SIMPLE STEPS TO ESTABLISH

Your Own Online Recruiting Business

TABLE OF CONTENTS

- Start Your Own Online Business Free In 24 Hours
 - Start Your Branch Office to Recruit Like A Pro
- Make Recruiting A Lifetime Career learning from the Expert of the Expert
 - About Eagle Recruiting

OVERVIEW AND PURPOSE

The purpose of this presentation is to offer people like you the power to build something of your own to last and not dependent on your bosses, your spouses nor the economy but your own skills and hard-work.

The techniques & tips covered here will help you launch your business in one day, if you choose, from setting up your online presence to submitting candidates for a professional job order by locating resumes of passive or active candidates on the Internet. This guide will serve as a starting point for your business wherever you are, be it Africa or China, as long as you have a computer and internet access.

OPERATE

YOUR ONLINE RECRUITING BUSINESS

IN 24 HOURS

STEP ONE: FINDING A JOB IN 5 MINUTE

Start by visiting www.splits.org. You will find hundreds of Job Orders (individuals or companies) from Split Partners in the recruiting world in the US. You can also become a member of www.bountyjobs.com, With over 10000 active headhunters, 20% of the Fortune 500 as customers and hundreds of millions in bounties across six continents BountyJobs is the largest and fastest growing recruitment marketplace in the world.

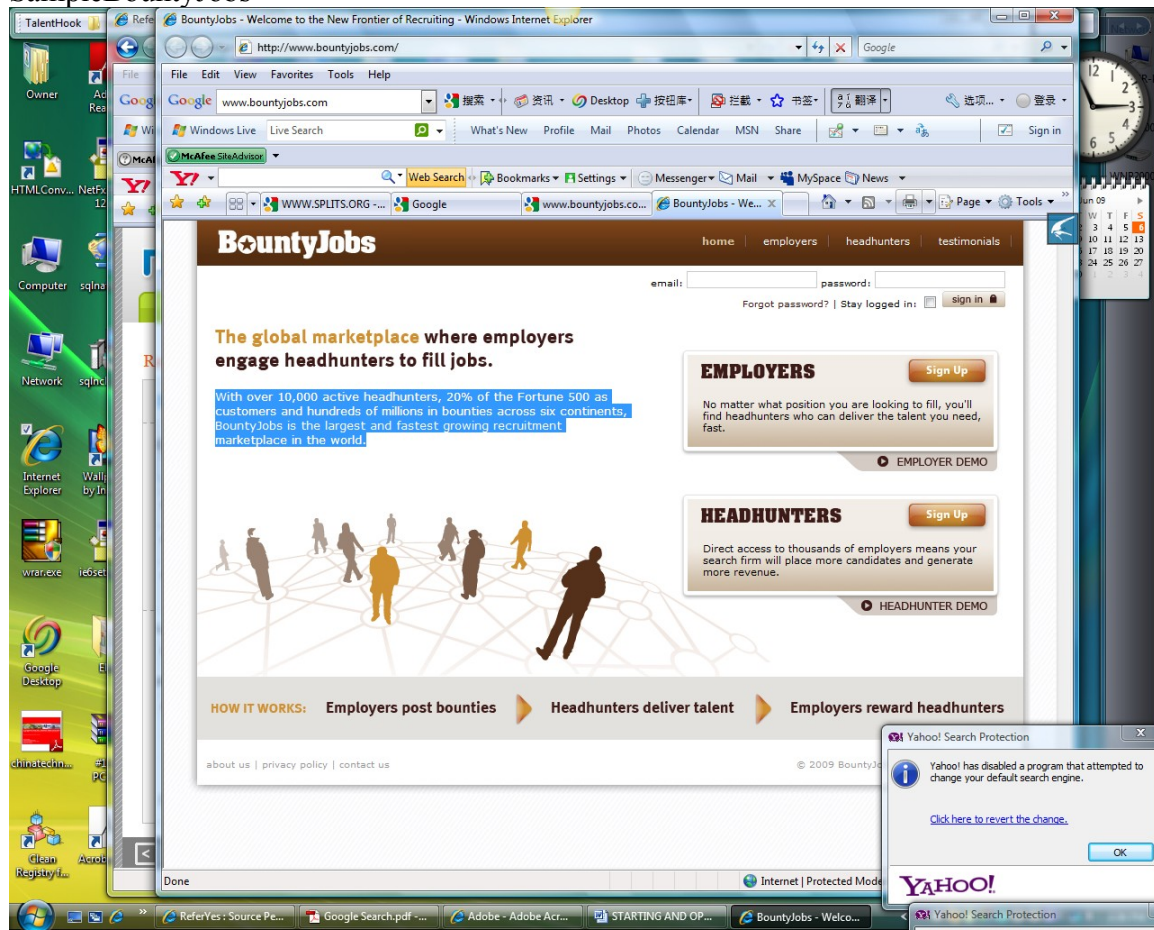
See Sample from Splits.org

The screenshot displays a Windows XP desktop environment. The primary focus is a Windows Internet Explorer browser window showing a Twitter feed from Splits.org. The browser's address bar contains the URL: http://www.splits.org/?page=2&max_id=2047218610&q=%23splits+-+ateria_needs+-+ateria_leads. The Twitter feed lists several tweets, including:

- csilver2: #willsplits Subcontracts, Administrator, aerospace, compliance, FAR/DFAR/TAR in Newtown, PA US in Technology #splits
- csilver2: @need a wireless, test, engineer, RF, calibration in Sunnyvale, CA US in Technology #splits
- audreychernoff: RT @tweetmeme HCR Group, Inc. :: Blog <http://bit.ly/2snaW> We are hiring technical consultants, #splits NYC and NJ
- chadhaley: @have a Sales Director (\$100 mill business unit), automotive electronics, BSME in MI US in Manufacturing Other #splits
- hirefinders: RT @tweetmeme HCR Group, Inc. :: Blog <http://bit.ly/qxtVv> Looking for a Project Manager, NJ, #splits
- HCRGroup: RT @tweetmeme HCR Group, Inc. :: Blog <http://bit.ly/qxtVv> Looking for a Project Manager, NJ, #splits

The desktop background is a green and blue abstract design. A taskbar at the bottom shows several open applications, including Skype, Yahoo! Mail, and Splits.org. On the right side of the desktop, there is a clock showing approximately 2:56 PM, a calendar for June 9th, and a red warning box from AVG CyberDefender stating: "WARNING: Your PC may be infected with the following files: Files Scanned: 521, Spyware/Adware found: 23. Remove Now. Or call 1-877-377-3747. Remove Later."

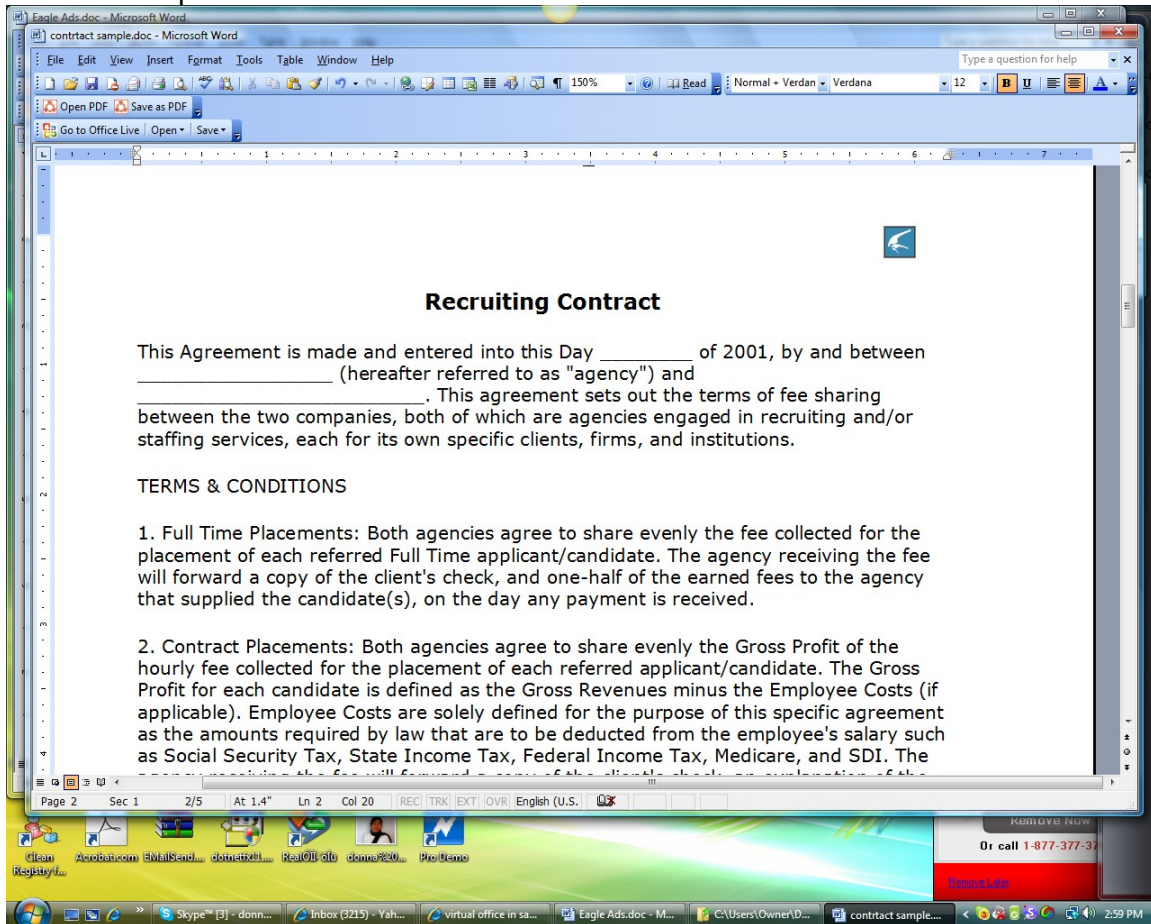
SampleBountyJobs



STEP TWO: GETTING A JOB ORDER IN 30 MININTE

Build a relationship and sign contract with them so that you are legally protected. Breaking into the companies such as Fortune 500 are tough but reaching split partners who have their accounts would only be an email or phone call away. They tend to judge people equally as long as you can bring result. However each does have his/her own requirement bottom lines, do respect that.

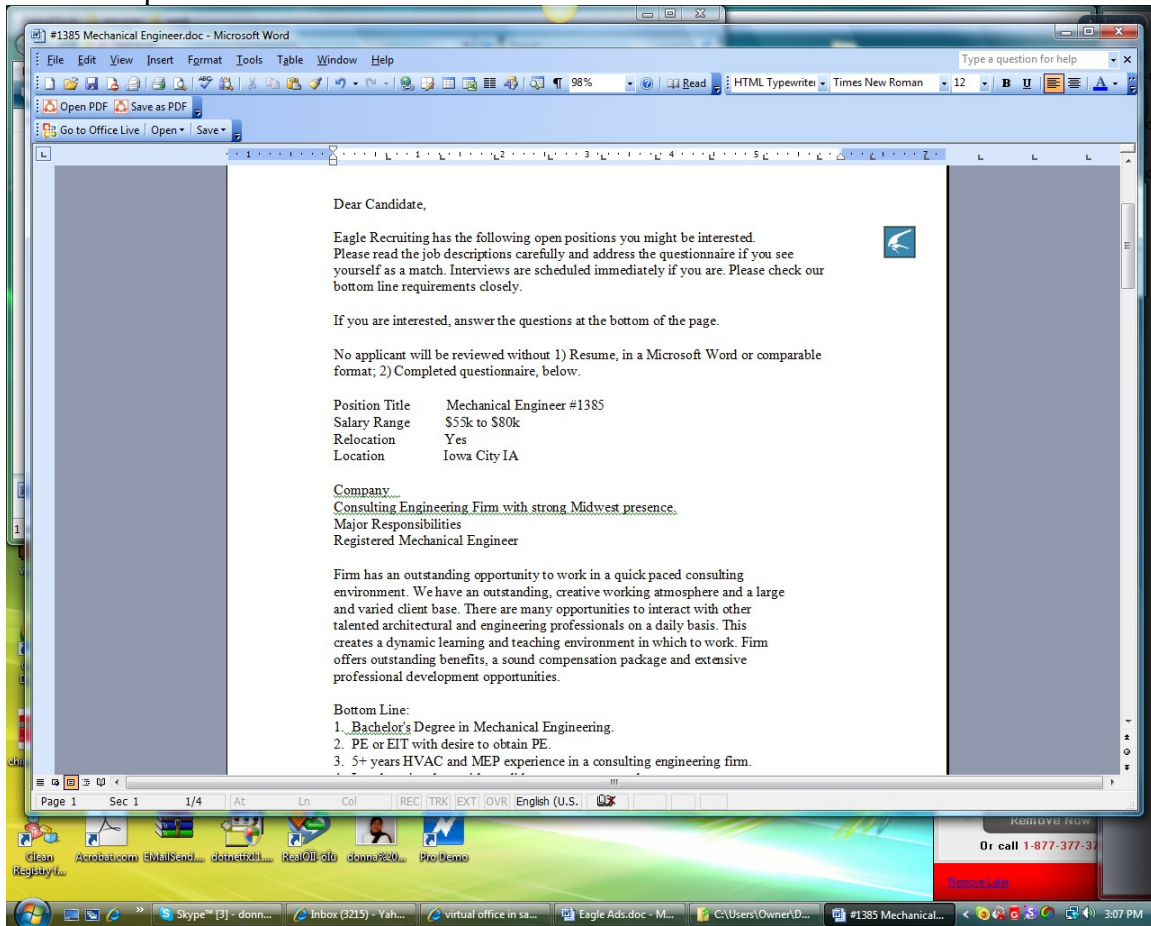
Contract Sample



STEP THREE: RECRUITING LESS THAN ONE HOUR

Start Working on a Job Order by putting the Job Requirement into a Job Ad. With a standard format, you can easily duplicate the procedure with each new job order. Job Order should include the job description, and more importantly, the bottom line requirements from the job owner, with which to quickly attract candidate's attention and make applying for a job quick and easy.

JobAdSample



STEP FOUR: BOOLEAN LOGIC CRASH COURSE READING

This is the most important part. This is the part not of rocket science but falling into the boarder-line of science as it is using Java language. However don't be scared. You don't need to know Java to be an expert. I'll show you how.

- Check into Boolean Logic Manual <http://www.biomed.lib.umn.edu/files/Boolean%20Operators%202007.pdf>
- Search “ Boolean Logic” or “Boolean Strings” on Google to find thousands of articles.

BooleanLogicTutorial

The screenshot shows a Windows XP desktop with a web browser window open. The browser is displaying a PDF document titled "BOOLEAN OPERATORS: A CHEAT SHEET" from the University of Minnesota Libraries Health Sciences Libraries. The document explains Boolean logic and provides an example of using the AND operator to search for "Aspirin AND Children AND Reye's Syndrome".

**BOOLEAN OPERATORS:
A CHEAT SHEET**

RESOURCES IN HEALTH SCIENCES LIBRARIES' COLLECTION AND ON THE WEB

Boolean logic is named after the mathematician George Boole, who designed a system of logic to produce better search results. The Boolean operators, AND, OR, and NOT help you to construct a search for the computer to perform. In search logic, Boolean operators act on sets -- in bibliographic database searches, the sets are groups of records containing a particular word or concept. The circle diagrams that help illustrate the relationships between the sets used in Boolean logic were named after another mathematician, John Venn. (The gray shading represents the outcome of the Boolean operation).

1. THE BOOLEAN "AND"

When terms/concepts are combined with the AND operator, retrieved records must contain all the terms. For example: "Does taking aspirin cause Reye's Syndrome in children?" To combine these concepts, use the Boolean operator AND

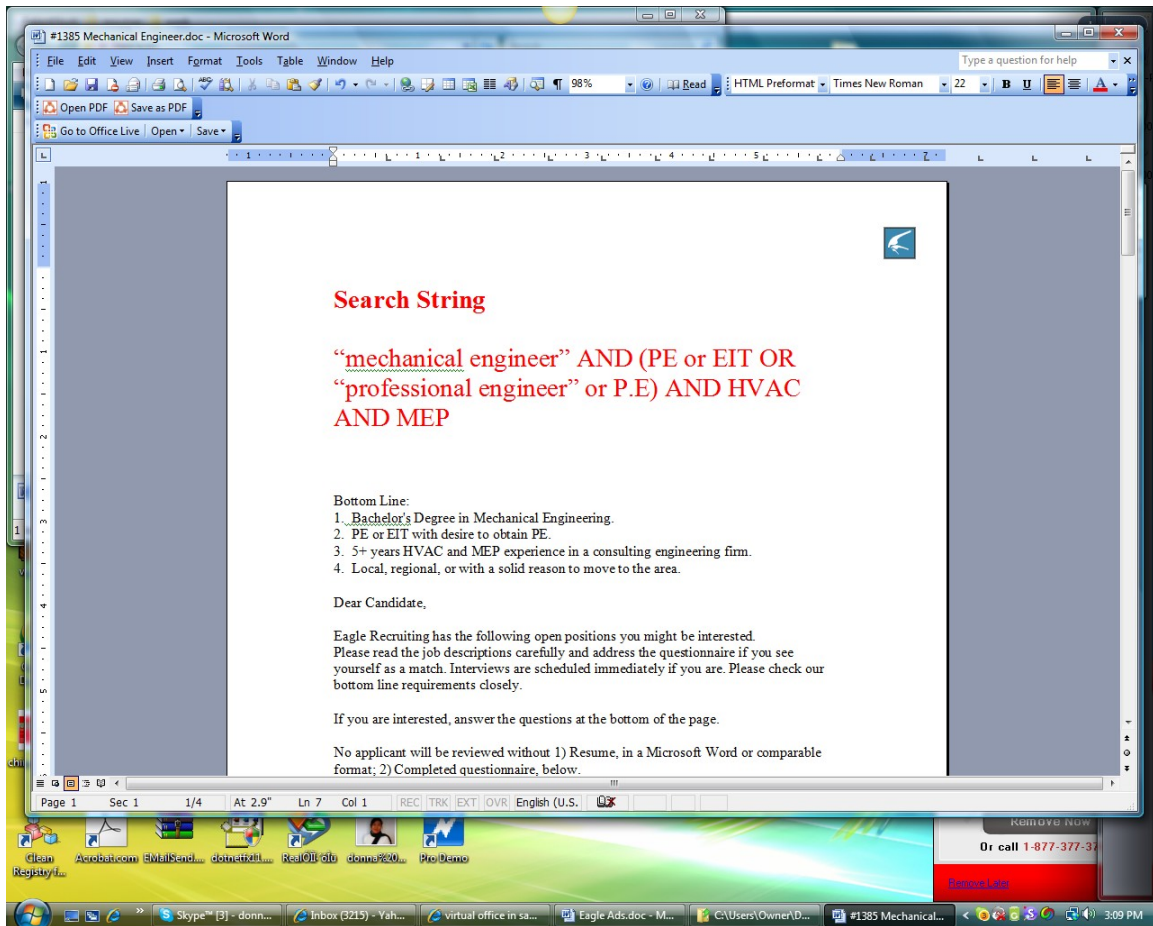
Aspirin AND Children AND Reye's Syndrome =

Aspirin AND Children AND Reye's Syndrome

The diagram shows three overlapping circles labeled "Aspirin", "Children", and "Reye's Syndrome". The intersection of all three circles is shaded gray, representing the result of the Boolean AND operation.

STEP FOUR: FORMING YOUR BASIC BOOLEAN SEARCH STRINGS TO CONDUCT YOUR FIRST SEARCH

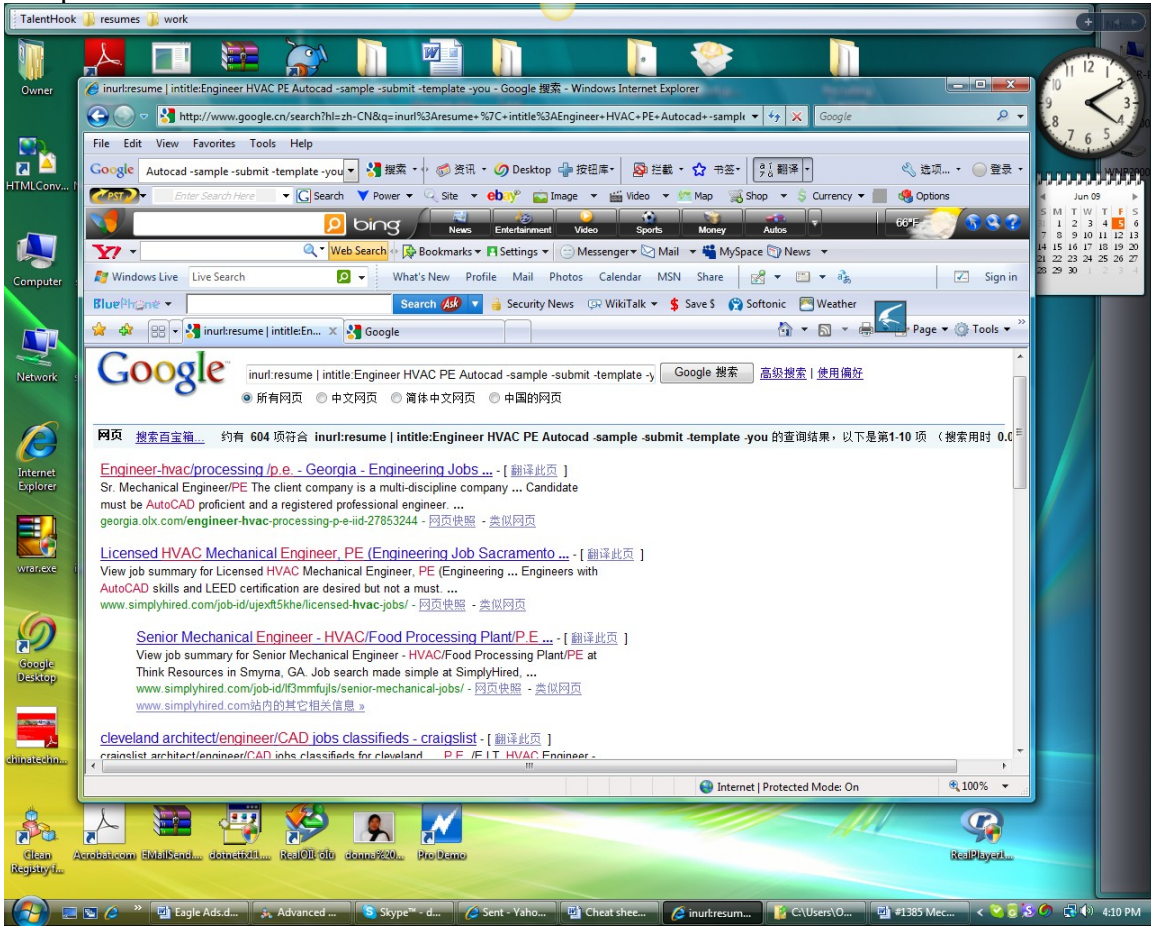
By using Boolean Logic, Recruiter like you can fish the perfect candidate/prospects from the infinite invisible World Wide Web whereas without Boolean is almost impossible.



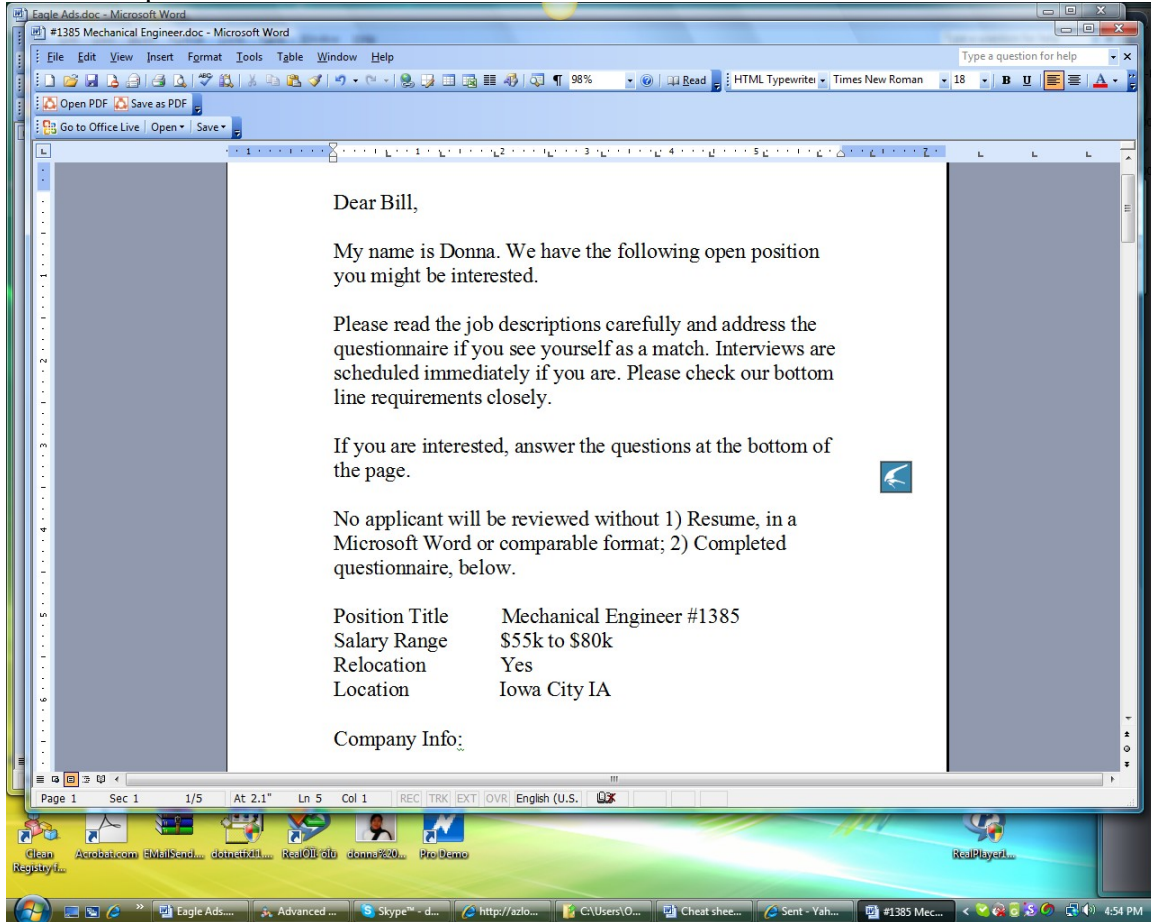
STEP FIVE: INSERTING SEARCH STRINGS INTO GOOGLE & YAHOO TO PULL INSTANT RESUMES LIKE MAGIC

You will see normally dozens, hundreds, sometimes thousands relevant resumes matching your job criteria. Without being the real Boolean expert, you will have to either read/scan them one by one, (where experts can easily narrow down the numbers by designing a more targeting and tighter string.

SampleResume



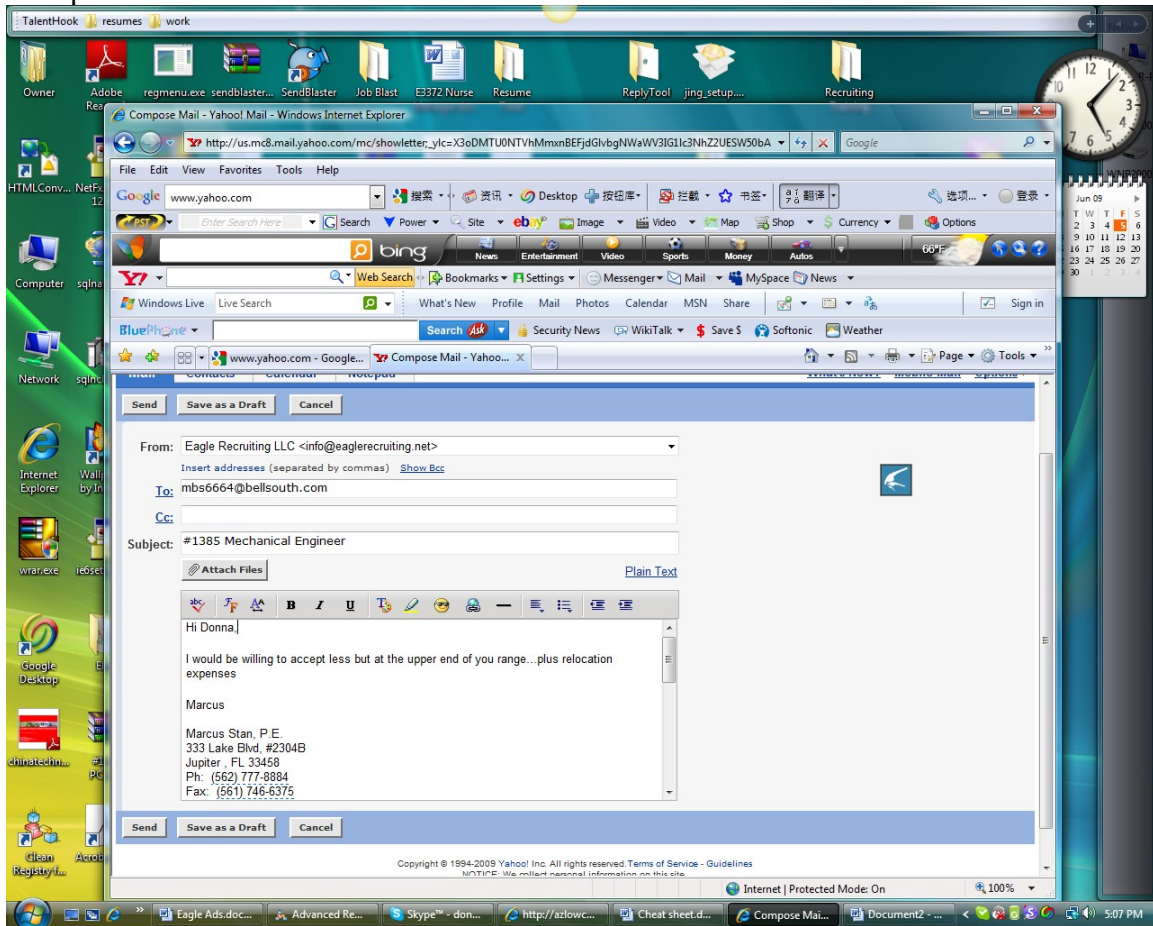
Email Sample



STEP SEVEN: START THE COMMUNICATION WITH CANDIDATE LIKE A RECRUITING PRO

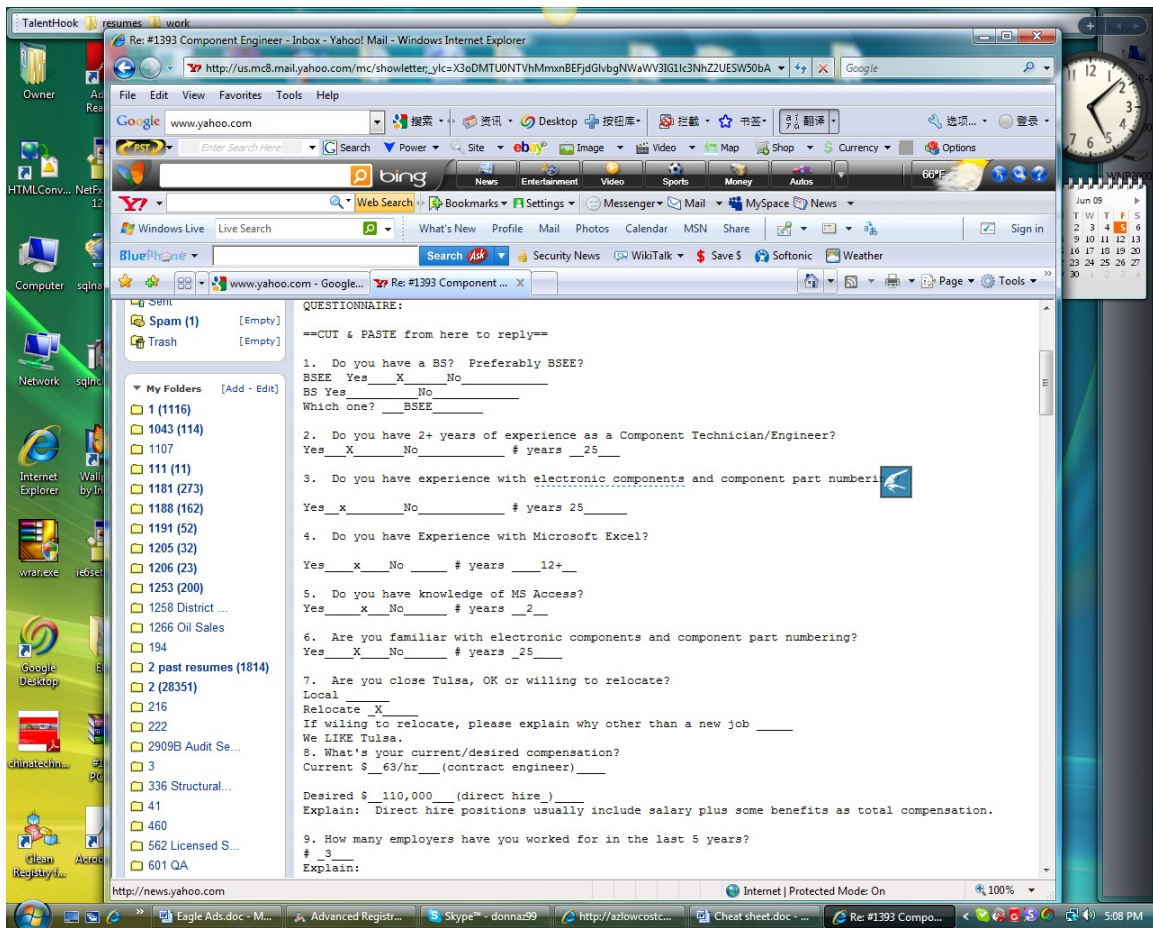
Candidates, unlike customers, normally do not care how long you are in business, or how well your websites are designed. Their main focus is on the JOB. As long as you have the job they are interested, they are more than willing to talk to you as long as you want. However keep in mind that we are in the online recruiting business, there's no need to talk as long as your have a working email system built, which can almost serve the same purpose, which I'll show you.

SampleLetter



STEP EIGHT: SCREENING CANDIDATES PER BOTTOM LINE REQUIREMENTS

For each job you are working on, whether it is from the individual job owner like splits.org or organizations like BountyJobS, there is ONE essential part to them all, that is, the bottom line requirements. When screening candidate, check the answers on the necessary skills before starting reviewing resumes. Also before submitting resumes to your split partners, make sure to double-check the candidate's current experience to make sure he/she is in the industry or within the boarder-line of the job requirements. With Recruiting, what you see is not normally what you get.



CONCLUSION

Professional Recruiting World is pretty much an exclusive club until today. After reading this material, You, an outsider, will be able to break into this professional field like I did four and half years ago, Using the above model, you will be able to create a side business as an online recruiter/sourcer working for Fortune 500 companies from the comfort of your own homes, wherever, whenever, as long as you have a computer and able to read English, without even having to have a phone line, nor speaking fluent English. Eagle Recruiting is the few, if not only, recruiting firms that provides an amateur recruiter like you, the complete practical recruiting business model from establishing your professional online presence, obtaining a job order, searching a candidate, screening candidates, submitting a candidate, and finally getting paid. You absolutely are not required to have any prior recruiting experience to recruit following my model. However if you are more serious about this business of yours and want to treat it like a career rather than a hobby, more options are available at Eagle Recruiting.

ABOUT EAGLE RECRUITING: DONNA ZHAO, THE PIONEER IIN IMPLEMENTING RECRUITING WORLD'S ONE & ONLY MODEL



Donna Zhao, the owner of Eagle Recruiting, the pioneer in online turn-key franchise recruiting, one & only that offers trainees the complete online recruiting know-how, from providing live daily job orders, paid resume database, online store-front, personal one-on-one trainer, complete online recruiting/sourcing technique training from beginner to advanced level. Eagle's success is not just the track record of filling the positions for our clients, but in the fact it can turn anyone, with average English skills plus little computer skills, to recruit like an expert. (success stories of online Chinese recruiters making placements) In a field that no one has ever attempted, Eagle proved to be a success.

Now with the success of Eagle training model, backed by a team of "expert of the expert", we are entering into a new horizon, China, the symbol of the Future and Tomorrow. We are teaming up with you, our Chinese co-recruiting firms, to explore our common interests, our potential partnership, or filling your needs and requirements to become one of the most advanced online sourcing experts in China.

PAID VERSION 101 (\$99) GETS YOU:

- Existing job orders from Eagle Recruiting for one year.
- One-On-One Online Training
- Target Potential Candidates (Boolean-picked from the largest candidate pool, Millions of active candidates database, the largest paid database in the US) Matched to your job criteria, Delivered to your email box for the specific job you are recruiting.
- Complete forms required to run your home recruiting business.

PAID VERSION 102 (\$299) GETS YOU:

- Lifetime Job Order Supplies
- Target Potential Candidates (Boolean-picked from the largest candidate pool, Millions of active candidates database, the largest paid database in the US) Matched to your job criteria, Delivered to your email box for the specific job you are recruiting.
- Complete forms required to run your home recruiting business.
- One Hour Phone Consultation from the Top Industry Expert.
- Access to online Webinar for training courses.
- Learn the skills to find millions of passive prospects in Social Networks, Webrings, Employee Directories, Associations, Publications, Ezines, USENET: (Listservs, Newsgroups, Mailing Lists, Forums and Discussion Groups), ISP's, Search Engines, Meta-Search Engines, Lookups, Virtual Communities, to name only a few.
- You are well on your way to become an expert recruiter/sourcer.